

Before you advertise, cost the **full month** — not only the salary — and test a slow-payment month. The numbers belong on this page; contracts and job ads do not.

## Role

ROLE AND THE BUSINESS NEED IT SOLVES

## Full monthly cost (add yours)

| Cost to include                   | Your amount |
|-----------------------------------|-------------|
| Pay / wage                        |             |
| Transport / meals / extras        |             |
| Tools, phone, software, uniforms  |             |
| Tax / compliance help (if needed) |             |
| Other                             |             |

TOTAL MONTHLY COST

RELIABLE INCOME THAT CAN COVER THIS — AND WHAT IF A CUSTOMER PAYS LATE?

### ● NOTE

Employment rules vary. Check with a qualified adviser for contracts and compliance.

### Decision

HIRE / WAIT /  
OTHER OPTION

NEXT STEP